



W A Y R A Y

How to measure your SOC efficiency: the Devil is in details

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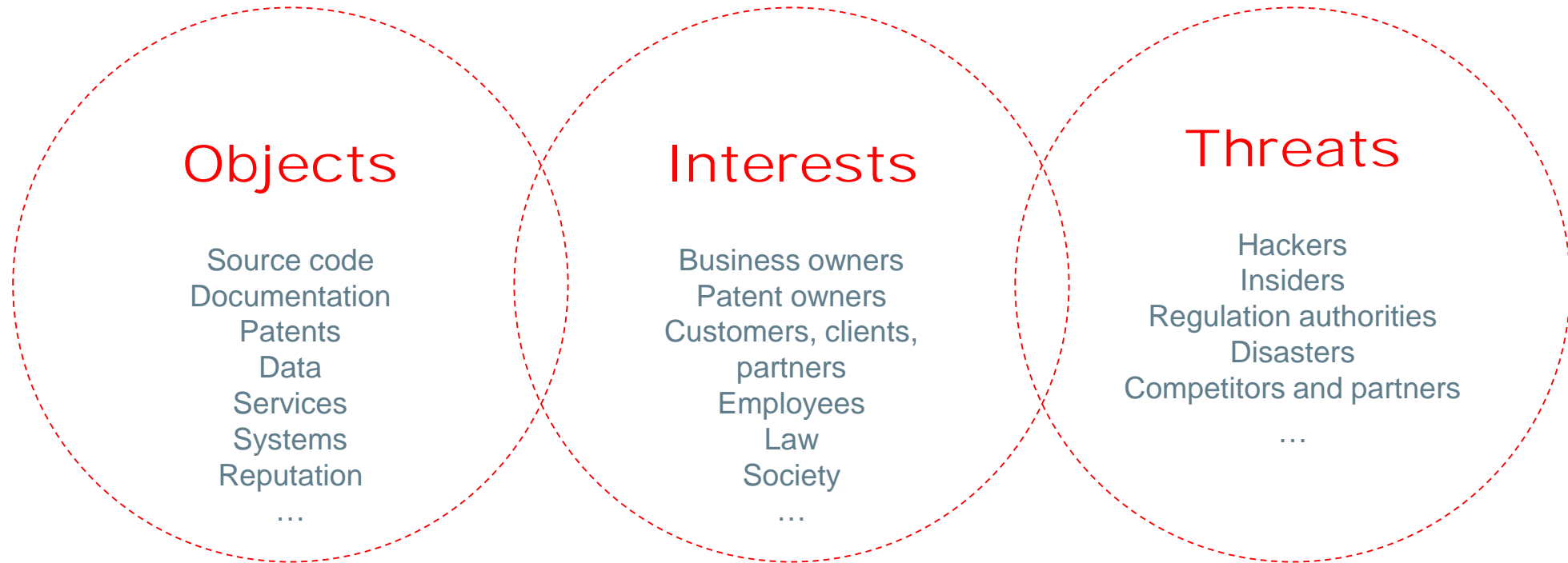
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Past:

- Unit manager of infrastructure security and monitoring at Arconis, Lead information security expert and United monitoring team manager at QIWI group, Security Analyst at General Electric, independent security consultant for fintech startups.
- *nix and network administrator as a background
- 11+ years experience in IT and 7+ of that in IT security

3 | Security (and SecOPS) Basics



"Silver Bullet" solutions

5 | "Working not as expected"

- Gather references, mostly from hands-on specialists
- Try to pilot on large amount of various data
- Performance testing under overload
- There's **no silver bullet**



6 | What's about "free" solutions?

Small/Mid

- Good point to start
- ...if your production would stay the same size
- May be supported by IT
- (most) processes may be easily changed

Mid/Large

- Also good point to start
- ...if you don't have compliance requirements on retention
- And if you have enough resources for internal development
- Calculate solution cost on different lifecycle stages

7 | Enterprise solutions

- Support response speed (please tell me about issues with critical severity)
- Patching speed (scan your “hypersecure” vendor’s appliance)
- Amount of experts on solution at market
- Professional services costs

Does the solution needed or may be applied only for security team tasks?

8 | Total Cost of Ownership (TCO)

Hardware/Software

- Server requirements
- Network requirements
- Workstations requirements
- Deployment and integration
- Licenses cost
- Warranties
- Vulnerability risks
- Lifecycle risks (upgrades, patches, licensing)

Operations cost

- Infrastructure (may include electricity)
- Personnel (IT, Security) and trainings
- Performance issues cost
- Outage/downtime and other failures cost
- Backup/Recovery (DRP)
- Change management
- Security issues risk cost
- Audit costs

A long time ago in a galaxy far, far away: Replacement, Scalability and Decommissioning

9 | (Epic) Solution fails

- Look for enhancements
- Recheck the covered scopes
- Solution criticality to your daily operations
- Calculate TCO for current solution
- Calculate average TCO for planned solution
- Plan changes or replacement

**It's not a bug,
it's a feature.**

Personnel

11 | Security meets IT: processes

- Inventory
- Initial setup
- Hardening/post-install
- Monitoring/incidents handling
- Access management
- In-depth knowledge of services/networks
- Awareness and user help
- Win-win deployments (share your tools!)

**Many security things may be
a part of IT processes**

12 | Security-related KPIs – “best practices” vs real-life

- Processes check results
- ISO 27001/002 controls
- Penetration test results
- Incidents cost
- Major incidents count
- Security-related downtimes
- Implementation/upgrade duration
- Patching speed
- Incidents per some time



13 | Not only performance

- Clear processes on load/tasks
- Clear ways to change position (management/technical)
- Rotation or internship programs
- Do not divide operations and architecture
- “Step-down” practice for all levels
- Skip-level or any other ways to gather feedback on key players
- **Mentorship!**



Testing

15 | Penetration testing

- Most popular
- Limited systems scope and attack vectors
- Single vendor (team, specialist, etc.)
- Well-known scenarios (oh, that scanners again!)
- Approved 'testing windows'
- Whitelisting as a requirement
- "This is for compliance"
- Lack of coverage

**Ok, you may show real attackers
your compliance certificate and
penetration testing issue
remediation**

16 | Red team vs. Blue team

- Good for large systems
- Full coverage of internals
- Scope is related to all security and awareness processes (not only IT systems)
- Greatest way to test your team and tools
- Safe way to get a 'real' incident and apply appropriate mitigations

Cons

- Price
- DoS and urgent changes
- Urgent reinstall
- All employees are the target too
- IT security team overload
- 24x7 attacks



15 | Common external testing mistakes

- Same team/vendor/etc every year
- Scenarios recheck
- "Blind spots" staying uncovered
- Continuous measurements of tools performance
- Deep root cause analysis not performed in many cases
- We've got disappointed in tools but we would stay on them for 'some reasons' (hello, legacy?)
- What's about internal tests for non-tech employees?

16 | Thank you!

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